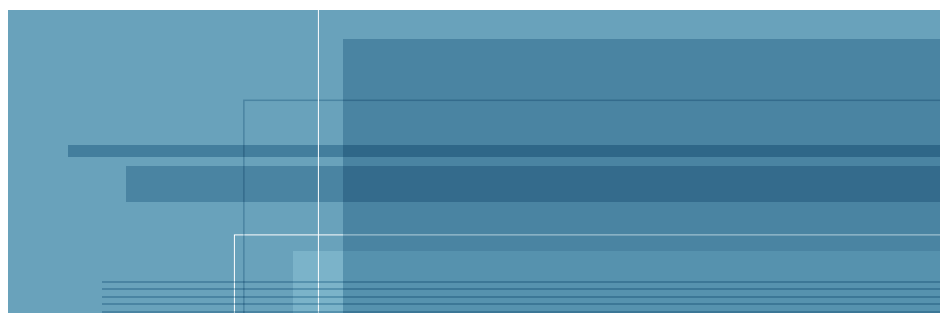


# **INVESTORS' GUIDE 2022**

TOKYO SANGYO CO., LTD.



# Message from the President

**In the past, in the future, our goal is to be trusted by our customers and to make a contribution.**

Dear Stakeholder

We would like to thank you for your continued support.

We, Tokyo Sangyo Co., Ltd., as a general trading company dealing in machinery, always develop and operate business activities with our corporate philosophy of “Trust” and “Contribution”, since being founded in 1947. Specifically, by closely aligning our sales activities to our customers swiftly proposing solutions and providing optimal products to meet their needs, we have successfully earned the trust of our customers while also making a contribution to society.

We have a plan to gain a status as a machinery trading company with strengths in the environmental and energy sectors by 2027, our 80th anniversary. Developing our renewable energy business as well as environmental business, we will work on SDGs and achieve further growth.

To further strengthen a corporate governance which can quickly adapt to severe business environment changes, we will take various kinds of measures such as developing human resources, organizing IT system and optimizing internal controls.

We will make a best effort to meet your expectations and your continuous guidance and support will be highly appreciated.

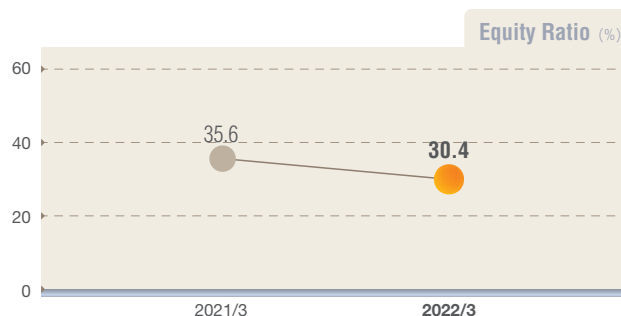
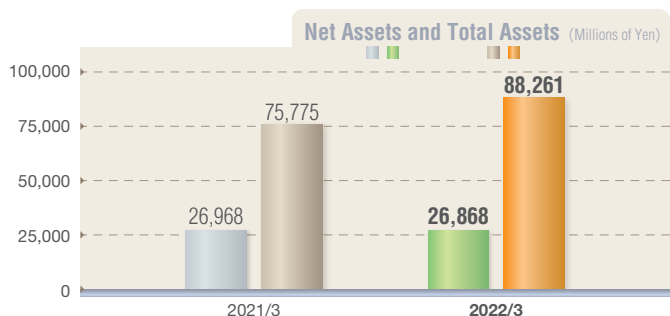
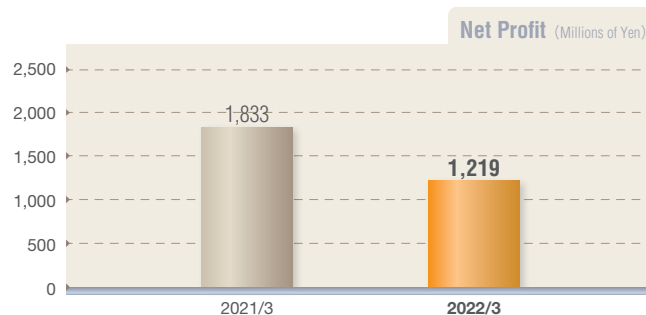
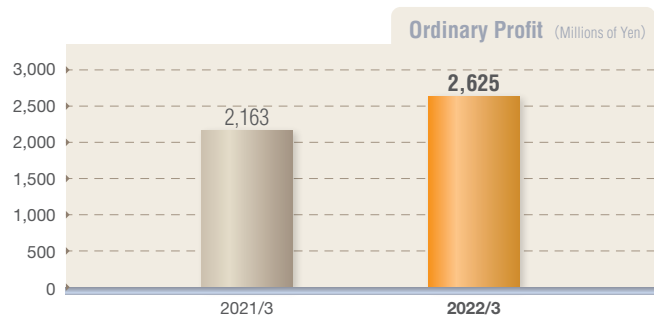
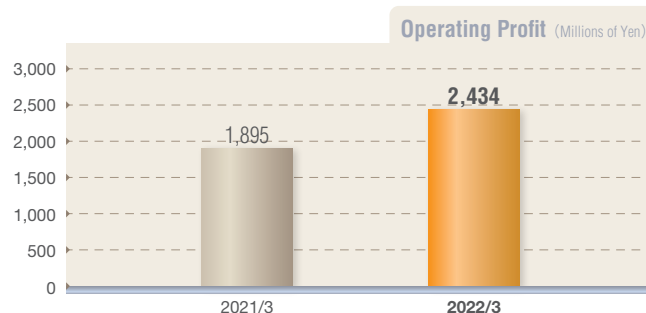
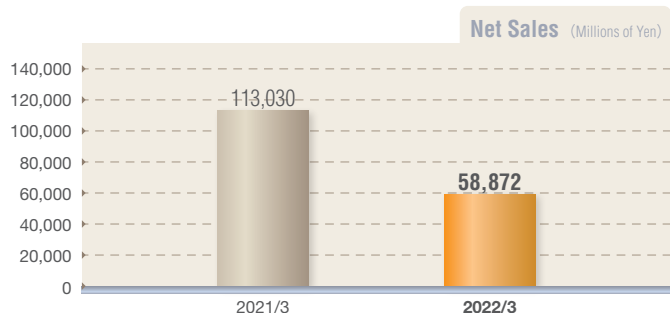
**President:**

Minoru kambara



# Consolidated Financial Highlights

## Result of Operation and Financial Condition



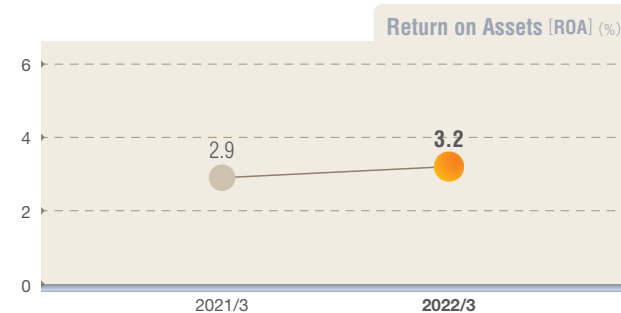
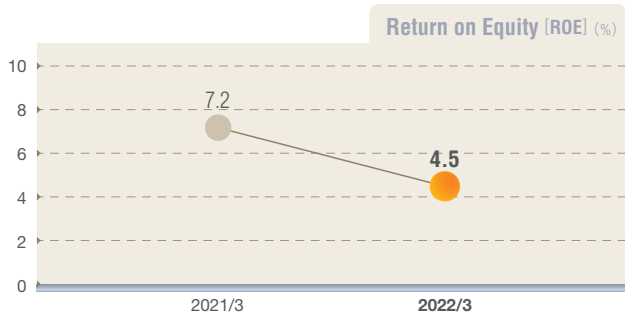
### (Note)

The Company has adopted the "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020) and other standard effective from the beginning of the scal year ended March 31, 2022.

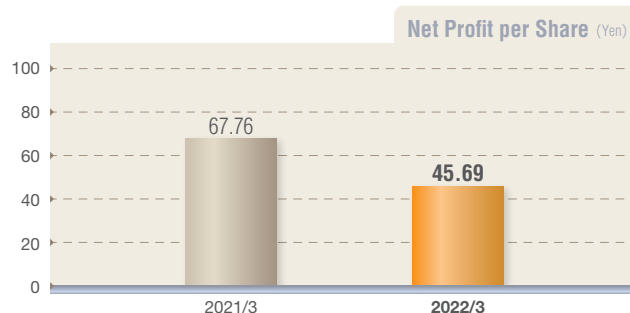
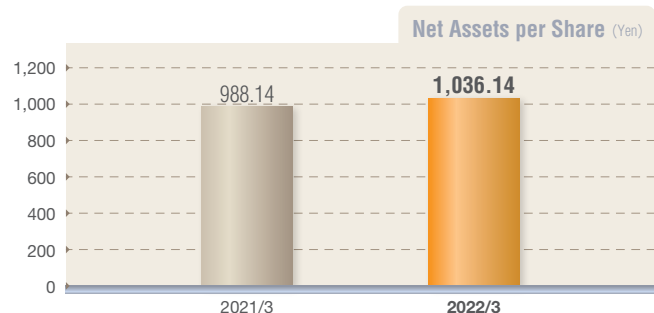
Net sales for the fiscal year were significantly affected after above-mentioned accounting standard was applied.

Therefore, the Company does not disclose year-on-year change in new sales for the fiscal year ended March 31, 2022 and the fiscal year ended March 31, 2021.

## Profitability and Efficiency



## Dividend Data



# Overview of Operations by Segment

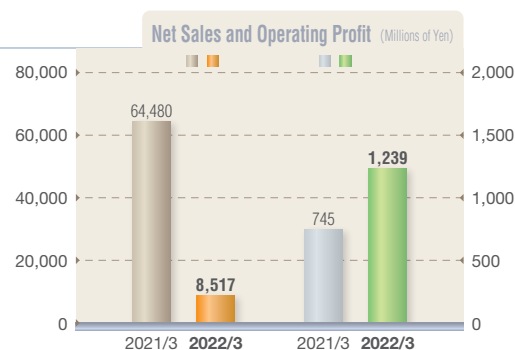
## Electric Power Business Segment

### Main products and services

Equipment related to thermal power plants, peripheral equipment for nuclear power plants, transmission and transformation equipment, etc.

### Overview of Operations for the Current Fiscal Year

Net sales were 8,517 million yen (64,480 million yen in the previous fiscal year), a decrease of 49,403 million yen due to adoption of the Accounting Standard for Revenue Recognition and other standards. Additionally, with steady deliveries of large power plant projects, segment profit increased by 494 million yen compared to the previous fiscal year, to 1,239 million yen.



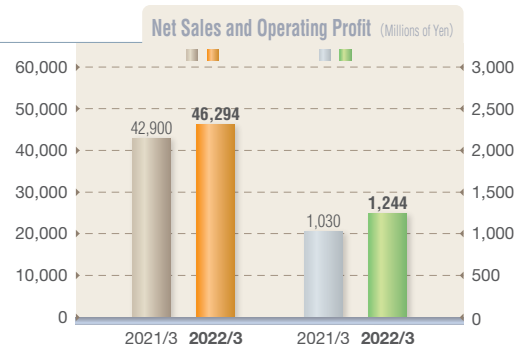
## Environment, Chemical and Machinery Business Segment

### Main products and services

Plants, machinery and equipment for chemical, petroleum refinery, pharmaceutical, textile, rubber and non-ferrous metal industries, Solar power generation business and solar panel sale and installation operations, machine tools, etc.

### Overview of Operations for the Current Fiscal Year

Net sales were 46,294 million yen (42,900 million yen in the previous fiscal year), a decrease of 5,003 million yen due to adoption of the Accounting Standard for Revenue Recognition and other standards. Additionally, deliveries of large solar power EPC projects and electricity sales from company-owned solar power facilities were steady, resulting in segment profit of 1,244 million yen, an increase of 213 million yen compared to the previous fiscal year.



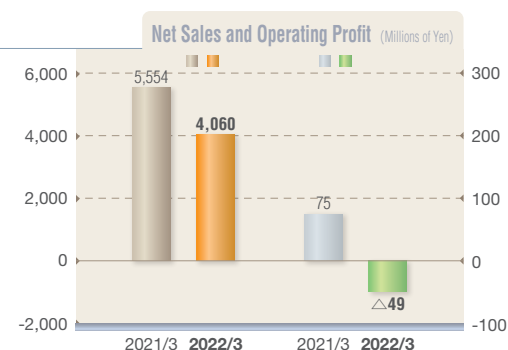
## Lifestyle Business Segment

### Main products and services

Water-saving automatic toilet flushing devices, checkout bags, fashion bags, waste collection bags, etc.

### Overview of Operations for the Current Fiscal Year

Net sales were 4,060 million yen (5,554 million yen in the previous fiscal year), a decrease of 348 million yen due to adoption of the Accounting Standard for Revenue Recognition and other standards. Additionally, with demand declining for packing material as a result of unnecessary outings being avoided to prevent the spread of COVID-19 and stores charging for checkout bags, the segment recorded a loss of 49 million yen, a decrease of 124 million yen compared to the segment profit of 75 million yen in the previous fiscal year.



(Millions of Yen)

Net sales by segment	For the fiscal year ended March 31, 2021	For the fiscal year ended March 31, 2022	
		Before application	After application
Electric Power Business Segment	64,480	57,921	8,517
Environment, Chemical and Machinery Business Segment	42,900	51,297	46,294
Lifestyle Business Segment	5,554	4,409	4,060
Other	94	—	—
計	113,030	113,628	58,872

# Consolidated Statement of Financial Position

	(Millions of Yen)	
	2021	2022
<b>Assets</b>		
<b>Current assets</b>		
Cash and deposits	9,037	8,481
Notes and accounts receivable - trade	17,121	-
Notes receivable - trade	-	465
Electronically recorded monetary claims - operating	-	1,571
Accounts receivable - trade	-	16,899
Contract assets	-	1,702
Securities	199	200
Merchandise	742	921
Work in process	6,000	6,000
Advance payments - trade	13,061	21,143
Accounts receivable - other	53	54
Other	2,129	4,835
Allowance for doubtful accounts	(13)	(13)
<b>Total current assets</b>	<b>48,332</b>	<b>62,262</b>
<b>Non-current assets</b>		
<b>Property, plant and equipment</b>		
Buildings	517	520
Accumulated depreciation and impairment loss	(371)	(403)
Buildings, net	145	117
Machinery and equipment	216	269
Accumulated depreciation	(146)	(169)
Machinery and equipment, net	70	100
Land	11	11
Leased assets	24	16
Accumulated depreciation	(14)	(11)
Leased assets, net	9	5
Solar power generation assets	4,019	9,147
Accumulated depreciation	(774)	(1,114)
Solar power generation assets, net	3,244	8,033
Construction in progress	7,867	1,620
Other	1,579	1,776
Accumulated depreciation	(789)	(1,001)
Other, net	789	775
<b>Total property, plant and equipment</b>	<b>12,139</b>	<b>10,663</b>
<b>Intangible assets</b>		
Leased assets	3	1
Other	24	26
<b>Total intangible assets</b>	<b>27</b>	<b>27</b>
<b>Investments and other assets</b>		
Investment securities	6,114	5,458
Long-term loans receivable	2	1,049
Long-term accounts receivable	4,695	4,565
Retirement benefit asset	1,564	1,623
Deferred tax assets	9	29
Other	2,898	2,639
Allowance for doubtful accounts	(9)	(56)
Total investments and other assets	15,275	15,308
<b>Total non-current assets</b>	<b>27,443</b>	<b>25,999</b>
<b>Total assets</b>	<b>75,775</b>	<b>88,261</b>

	(Millions of Yen)	
	2021	2022
<b>Liabilities</b>		
<b>Current liabilities</b>		
Notes and accounts payable - trade	7,215	9,057
Accounts payable - consignment	5,397	7,229
Short-term loans payable	9,351	9,901
Lease obligations	53	52
Accounts payable - other	2,503	538
Income taxes payable	609	333
Advances received	12,881	-
Contract liabilities	-	23,417
Provision for bonuses	492	363
Provision for directors' bonuses	41	50
Other	2,192	3,740
<b>Total current liabilities</b>	<b>40,737</b>	<b>54,685</b>
<b>Non-current liabilities</b>		
Long-term loans payable	3,603	4,289
Long-term accounts payable	2,580	-
Lease obligations	563	509
Provision for directors' retirement benefits	21	20
Provision for employee stock ownership plan trust	13	26
Provision for management board incentive plan trust	77	84
Retirement benefit liability	13	14
Asset retirement obligations	186	413
Deferred tax liabilities	959	1,300
Other	52	49
<b>Total non-current liabilities</b>	<b>8,069</b>	<b>6,707</b>
<b>Total liabilities</b>	<b>48,807</b>	<b>61,393</b>
<b>Net assets</b>		
<b>Shareholders' equity</b>		
Capital stock	3,443	3,443
Capital surplus	2,831	2,832
Retained earnings	19,352	20,003
Treasury shares	(500)	(1,493)
<b>Total shareholders' equity</b>	<b>25,126</b>	<b>24,784</b>
<b>Valuation and translation adjustments</b>		
Valuation difference on available-for-sale securities	1,592	1,686
Deferred gains or losses on hedges	85	218
Foreign currency translation adjustment	(11)	65
Remeasurements of defined benefit plans	174	112
<b>Total accumulated other comprehensive income</b>	<b>1,841</b>	<b>2,083</b>
<b>Total net assets</b>	<b>26,968</b>	<b>26,868</b>
<b>Total liabilities and net assets</b>	<b>75,775</b>	<b>88,261</b>

# Consolidated Income Statement

	(Millions of Yen)	
	2021	2022
<b>Net sales</b>	<b>113,030</b>	<b>58,872</b>
<b>Cost of sales</b>	<b>105,310</b>	<b>50,772</b>
<b>Gross profit</b>	<b>7,719</b>	<b>8,099</b>
<b>Selling, general and administrative expenses</b>	<b>5,823</b>	<b>5,665</b>
<b>Operating profit</b>	<b>1,895</b>	<b>2,434</b>
<b>Non-operating income</b>		
Interest income	57	18
Dividend income	201	395
Rental income from land and buildings	65	67
Foreign exchange gains	0	76
Other	85	86
<b>Total non-operating income</b>	<b>410</b>	<b>645</b>
<b>Non-operating expenses</b>		
Interest expenses	110	224
Provision of allowance for doubtful accounts	—	49
Share of loss of entities accounted for using equity method	—	74
Commission expenses	—	94
Other	32	11
<b>Total non-operating expenses</b>	<b>142</b>	<b>453</b>
<b>Ordinary profit</b>	<b>2,163</b>	<b>2,625</b>
<b>Extraordinary income</b>		
Gain on sale of fixed assets	1,217	—
Gain on sale of investment securities	—	473
Insurance income	194	—
<b>Total extraordinary income</b>	<b>1,411</b>	<b>473</b>
<b>Extraordinary losses</b>		
Loss on disposal of non-current assets	44	0
Loss on sale of fixed assets	80	—
Loss on reduction of fixed assets	89	—
Loss on valuation of investment securities	38	23
Impairment loss	624	—
Loss related to impropriety	—	808
Other	11	1
<b>Total extraordinary losses</b>	<b>890</b>	<b>833</b>
<b>Profit before income taxes</b>	<b>2,685</b>	<b>2,265</b>
<b>Income taxes - current</b>	<b>1,026</b>	<b>812</b>
<b>Income taxes - deferred</b>	<b>(175)</b>	<b>233</b>
<b>Total income taxes</b>	<b>851</b>	<b>1,046</b>
<b>Profit</b>	<b>1,833</b>	<b>1,219</b>
<b>Profit attributable to non-controlling interests</b>	<b>—</b>	<b>—</b>
<b>Profit attributable to owners of parent</b>	<b>1,833</b>	<b>1,219</b>

## (Domestic)

### Offices and Locations

#### Main Office

Shin-Otemachi Building, 2-1 Otemachi 2-chome, Chiyoda-ku, Tokyo 100-0004  
Tel +81-3-5203-7690, Fax +81-3-5203-0640  
http://www.tscom.co.jp/

#### Sapporo Office

J&S Resona Building, 4-1-2, Kita1-jo Nishi, Chuo-ku, Sapporo, Hokkaido 060-0001  
Tel +81-11-209-8220, Fax +81-11-209-8222

#### Rokkasho Sub-Branch

Mutsuogawahara Building, 1-35, Obuchinozuki, Rokkashomura, Kamikitagun, Aomori 039-3212  
Tel +81-175-71-1201, Fax +81-175-71-1206

#### Tohoku Office

HF Sendai Ichibancho Building, 8-1, Ichibancho 1-chome, Aoba-ku, Sendai, Miyagi 980-0811  
Tel +81-22-266-4111, Fax +81-22-227-6693

#### Niigata Area Office

Hokuriku Building, 2-23, Higashi Odori 1-chome, Chuo-ku, Niigata 950-0087  
Tel +81-25-243-0011, Fax +81-25-243-0014

#### Fukushima Office

Wakuya Building, 10-14 Nakamachi, Koriyama, Fukushima 963-8004  
Tel +81-24-983-1124, Fax +81-24-983-1109

#### Fukushima Iwaki Sub-Branch

Sanen Building, 1-7, Taira Tamachi, Iwaki, Fukushima 970-8026  
Tel +81-246-35-5015, Fax +81-246-24-0025

#### Kashima Sub-Branch

Otake Building, 64-181 Hiraizumi Higashi 1-chome, Kamisu, Ibaraki 314-0145  
Tel +81-299-93-5131, +81-299-93-5132,  
Fax +81-299-93-5137

#### Tokai Office

Dai Nagoya Building, 28-12 Meieki 3-chome, Nakamura-ku, Nagoya, Aichi 450-6421  
Tel +81-52-589-1770, Fax +81-52-583-5570

#### Tokai Fuji Sub-Branch

KAYA Building, 80-1 1-chome, Nagatacho, Fuji-shi, Shizuoka 417-0055  
Tel +81-545-55-3821, Fax +81-545-57-1825

#### Tokai Shizuoka Sub-Branch

South Spot Shizuoka Building, 18-1 Minamicho, Suruga-ku, Shizuoka 422-8067  
Tel +81-54-280-0551, Fax +81-54-281-5041

#### Tokai Hamamatsu Sub-Branch

Hamamatsu Daiichi Seimei Nittsu Building, 110-5 Itayamachi, Naka-ku, Hamamatsu-shi, Shizuoka 430-0928  
Tel +81-53-413-2002, Fax +81-53-413-2007

#### Kansai Office

Ship Kobe Kaigan Building, 3 Kaigan Street, Chuo-ku, Kobe, Hyogo 650-0024  
Tel +81-78-321-2461, Fax +81-78-321-2463

#### West Japan Office

KMM Building, 14-1 Asano 2, Kokurakita-ku, Kitakyushu, Fukuoka 802-0001  
Tel +81-93-512-5361, Fax +81-93-512-5363

#### West Japan Hiroshima Sub-Branch

Hiroshima Inarimachi Daiichi Seimei Building, 2-16 Inarimachi, Minami-ku, Hiroshima 732-0827  
Tel +81-82-261-0870, Fax +81-82-261-0909

#### West Japan Fukuoka Sub-Branch

Asahiseimei Hakataekimae Building, 22-8 Hakataekimae, 3-chome, Hakata-ku, Fukuoka 812-0011  
Tel +81-92-432-3811, Fax +81-92-483-0677

#### Nagasaki Office

Nagasaki Daiichi Seimei Building, 2-24 Kouzen-machi, Nagasaki 850-0032  
Tel +81-95-826-4266, Fax +81-95-826-4268

## Subsidiary Companies

### Tokyo Sangyo Fudosan Co., Ltd.

(real estate management, brokerage, and insurance businesses)  
Shin-Otemachi Building, 2-1 Otemachi 2-chome, Chiyoda-ku, Tokyo 100-0004  
Tel +81-3-5203-7868, Fax +81-3-5203-7932

### Innovation of Social Environment Co., Ltd.

Wakuya Building, 10-14 Nakamachi, Koriyama, Fukushima 963-8004  
Tel +81-24-983-1118, Fax +81-24-983-1107

### I·A·H CO., LTD.

196, Higashisakata, Habikino-shi, Osaka 583-0846  
Tel +81-72-957-2163, Fax +81-72-957-2164

### TR Energy Co., Ltd.

Shin Otemachi Building, 2-1 Otemachi 2-chome, Chiyoda-ku, Tokyo 100-0004  
Tel +81-3-5203-0362

### CO2 Reducation Co., Ltd.

Shin-Otemachi Building, 2-1 Otemachi 2-chome, Chiyoda-ku, Tokyo 100-0004  
Tel +81-3-5203-0642

## Affiliates

### Kowa Kogyo, Co., Ltd.

8th floor, Dejima Asahi Life Aoki Building, 1-14 Dejimacho, Nagasaki City, Nagasaki  
Tel +81-95-824-3638 Fax +81-95-827-5416

### Joint company Tateshina Sun Sun Farm

1-905 Shiozawa, Tateshina-cho, Kitasaku-gun, Nagano

### Yasuda TSC International Co., Ltd.

3-2-26 Shiokusa, Naniwa-ku, Osaka City, Osaka  
Tel +81-6-6585-7767

### Aizu Komorebi Power LLC

Sakamoto, Aizubange, Kawanuma District, Fukushima

## (Overseas)

### Offices and Locations

#### Taipei Branch

14F-5 No. 85, Sec. 1, Zhongxiao E. Rd., Taipei  
Tel 886-2-2396-6131, 886-2-2396-6151,  
Fax 886-2-2396-6171

#### Madagascar Liaison Office

Lot 187 A Pile 14/33 Morafeno Atsinanana  
501 Toamasina I Madagascar

## Subsidiary Companies

### Tokyo Sangyo Singapore (Pte.) Ltd.

Singapore Land Tower, 37th Floor, 50 Raffles Place.  
Singapore 048623  
Tel 65 6829 7117 Fax 65 6829 7070

### TSC (Shanghai) Co.,Ltd.

Room D-405, Oriental International Plaza,  
85-Loushanguan Road,  
Chang Ning, Shanghai 200336 China  
Tel 86-21-6235-1333, Fax 86-21-6235-1821

### TSC (Shanghai) Co.,Ltd. Guangzhou Branch

Room 2305, 23th Floor, VILI International Building,  
No. 167, Lin He Xi Rd, Tianhe, Guangzhou, 510000,  
China  
Tel 86-20-3867-7307 Fax 86-20-3867-7910

### TSC (Shanghai) Co.,Ltd. Pinghu Office

Room 2113, 288 Changsheng Pinghu, Economic  
Development Zone, Zhejiang 314200, China  
Tel 86-159-2196-2605

### TSC (Shanghai) Co., Ltd. Chengdu Office

Room 811-a, floor 8, unit 1, building 4, No. 1700, north  
section of Tianfu Avenue, high tech Zone, Chengdu,  
Sichuan, 610095, China  
Tel 86-139-1861-1633

### TSC (Shanghai) Co.,Ltd. Hefei Office

Room 901, building 7, Wanda Plaza, No.130, Ma'anshan  
Road, Baohe District, Hefei City, Anhui Province  
Tel 86-136-3652-8534

### Tokyo Sangyo (Thailand) Co., Ltd.

323, United Center Building, Unit 2901, 29 Floor  
Silom Road, Bangrak, Bangkok 10500, Thailand  
Tel 66-2-631-1981, Fax 66-2-631-1983

### Tokyo Sangyo Asia Trading Co., Ltd.

323, United Center Building, Unit 2901, 29Floor,  
Silom Road, Bangrak, Bangkok 10500, Thailand.  
Tel 66-2-631-1981, Fax 66-2-631-1983

### PT. Tokyo Sangyo Indonesia

Indonesia Stock Exchange Tower 1 17Th FL, Suite  
1707A, Jl. Sudirman Kav. 52-53, Jakarta  
Selatan 12190, Indonesia  
Tel 62-21-515-1267, Fax 62-21-515-1268

### Tokyo Sangyo, Inc.

1510 W 135th St. Gardena, CA 90249, U.S.A.

### Tokyo Sangyo, Inc. Ohio Office

6 South Second Street STE 712, Hamilton, Ohio  
45011, U.S.A  
Tel 1-513-844-1015

### Tokyo Sangyo Machinery, S. A. de C. V.

Edificio Montecarlo Av. Las Americas #608-203 Fracc.  
La Fuente C.P. 20239 Aguascalientes, Ags. Mexico  
Tel 52-449-915-5091,

### Tokyo Sangyo Machinery, S.A.de C.V. Queretaro Branch

Anillo Vial Fray Junipero Serra #2450-109,  
Juriquilla, Queretaro, QRO., C.P.76230  
Tel 52-442-241-5964

### Silao Office

Mina de Guadalupe 950, Parque Industrial Santa Fe  
IV Silao  
Guanajuato Mexico

### Tokyo Sangyo Europe GmbH

Bethmannstrasse 8, 60311 Frankfurt am Main,  
Germany  
Tel +49(0)69 50602 6690 Fax +49(0)69 7593 8200

### Poland Representative Office

28, Wielicka street, Krakow, 30-552, Poland  
Tel +48(0)797 500 339

### Dusseldorf Sub-Branch

Königsallee 2b, 40212 Düsseldorf, Germany  
Tel +49(0)211-5405-7182

### Tokyo Sangyo Europe GmbH Hungarian Branch Office

Kálmán Imre utca 1, Budapest, 1054 Hungary  
Tel 36-1-475-1112 Fax 36-1-475-1111

### Tokyo Sangyo Vietnam Co., Ltd.

6th Floor, The Imperial Suites, 01-N1, Alley 40,  
Van Bao Street,  
Lieu Giai, Ba Dinh District, Hanoi, Vietnam  
Tel 84-24-7109-9805 Fax 84-24-6263-5077

### Tokyo Sangyo Vietnam Co., Ltd. Ho Chi minh City Branch

Unit 706 - 7 Floor, Bao Viet Building, 233 Dong Khoi  
Street, Ben Nghe Ward, Distric 1, Ho Chi Minh City,  
Vietnam.  
Tel 84-028-3535-5501

### Tokoy Sangyo Malaysia Sdn. Bhd.

Level 33, Ilham Tower, No. 8, Jalan Binjai,  
50450 Kuala Lumpur, Malaysia.

## Affiliates

### Shandong Tokyo-Union Technology Development Co., Ltd.

8th Floor, Lianqiao, Building, No.269 Wenhua West  
Road, Weihai City, Shandong Province, China  
Tel 86-631-569-6007 Fax 86-631-568-0121

# History

## October 1947

With the support of Mitsubishi group companies, a new machinery trading company was established. The company's business was the domestic sales, import, and export of general industrial machinery and equipment. The anniversary of the foundation was decided to be October 20.

## May 1948

Head Office moved to Kakigara-cho, Nihonbashi, Chuo-ku, Tokyo.

## November 1950

Established Nagoya Sub-Branch (current Tokai Branch).

## March 1951

Established Sendai Sub-Branch (current Tohoku Branch).

## April 1951

Established Osaka Sub-Branch (current Kansai Branch).

## July 1951

Head Office moved to 8-2-chome, Marunouchi, Chiyoda-ku, Tokyo.

## June 1956

Established Taipei Sub-Branch (current Taipei Branch)

## April 1957

Merged with Tokyo Meiki Shokai Ltd., the agent for Mitsubishi Heavy Industries Ltd. in engine products.

## August 1959

Listed as an over-the-Counter Traded company on the Tokyo Stock Exchange.

## March 1960

Formed an equal merger with Nikkyo Sangyo, an importer and exporter of ships and shipping equipment, to diversify its product lines. The head office moved to 6-2-chome, Marunouchi, Chiyoda-ku, Tokyo.

## October 1961

Listed on the Tokyo Stock Exchange Second Section.

## July 1963

Head Office moved to 2-3-chome, Marunouchi, Chiyoda-ku, Tokyo.

## April 1977

Established TOKYO SANGYO SINGAPORE (PTE) LTD.

## February 1987

Established Tokyo Sangyo Fudosan Co., Ltd.

## September 1994

Increased capital through a public offering of 2.4 million shares.

## August 1995

The investment unit was changed to 500 shares.

## September 1996

Listed on a Tokyo Stock Exchange First Section stock.

## August 2006

Head Office moved to 2-1-2-chome, Otemachi, Chiyoda-ku, Tokyo.

## October 2006

Established TSC (Shanghai) Co., Ltd.

## July 2007

Both branches of Osaka and Kobe merged to form Kansai Branch.

## November 2011

Established TOKYO SANGYO (THAILAND) CO., LTD.

## December 2012

Established PT. TOKYO SANGYO INDONESIA.

## April 2013

Established TOKYO SANGYO, INC. in the USA.

## October 2013

The Share unit changed to 100.

## May 2014

Established Tokyo Sangyo Machinery, S.A. de C.V. in Mexico.

## July 2014

Established TOKYO SANGYO EUROPE GmbH in Germany.

## April 2016

Established Innovation of Social Environment Co., LTD.

## November 2017

Established TOKYO SANGYO ASIA TRADING CO., LTD. in Thailand.

## April 2018

Acquired I·A·H CO., LTD.

## June 2018

Established TOKYO SANGYO VIETNAM CO., LTD.

## December 2018

Opened Madagascar Liaison Office.

## October 2019

Established TOKYO SANGYO MALAYSIA SDN. BHD.

## October 2019

Acquired of Kikuden International Ltd.

## December 2019

Established Yasuda TSC International Co., Ltd.

## May 2020

Established TOKYO SANGYO EUROPE GmbH Hungarian Branch Office.

## September 2020

Established Shandong Tokyo-Union Technology Development Co., Ltd. as a joint company with Liangjiao group in China.

## July 2021

Established TR Energy Co., Ltd.

## October 2021

Merged Kikuden International Ltd. with Tokyo Sangyo Co., LTD.

## July 2022

Established CO2 Reduction Co., Ltd.

## Corporate Profile

(March 1, 2022)

### Corporate Profile

<b>Name of the Company</b>	Tokyo Sangyo Co., Ltd.
<b>Address</b>	Shin-Otemachi Building, 2-1 Otemachi 2-chome, Chiyoda-Ku, Tokyo 100-0004, Japan
<b>Date of Establishment</b>	October 20, 1947
<b>Capital Fund</b>	3,443 million Japanese yen (the stock is listed on Tokyo stock Exchange, First Section)
<b>Number of Employees</b>	312
<b>URL</b>	<a href="http://www.tscom.co.jp/">http://www.tscom.co.jp/</a>

### Business Operations

Domestic and international sales of machinery, plant, materials, tools, chemicals.

## Stock and Shareholders Information

### Stock Information

(As of March 31, 2022)

<b>Number of Shares Authorized</b>	64,000,000 shares
<b>Total Number of Shares Issued</b>	28,678,486 shares
	(Includes 959,569 shares of treasury stock held by the Company)
<b>Number of Shareholders</b>	6,180

### Major Shareholders

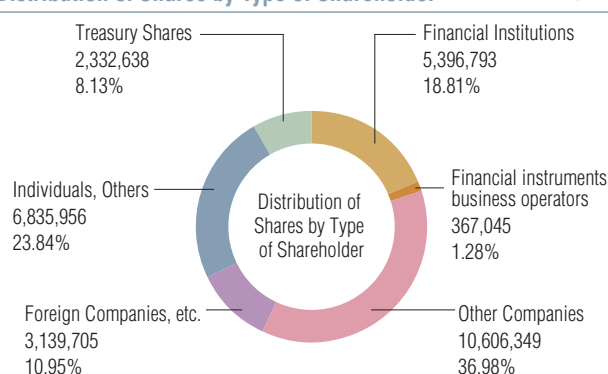
(As of March 31, 2022)

Name	Number of Shares held (Thousands)	Percentage of Share Ownership (%)
Mitsubishi Heavy Industries, Ltd.	3,913	14.8
CGML PB CLIENT ACCOUNT/COLLATERAL	2,299	8.7
Hikari Tsushin, Inc.	2,072	7.8
The Master Trust Bank of Japan, Ltd. (Trust Account)	2,048	7.7
UH Partners 2, Inc.	1,967	7.4
Custody Bank of Japan	1,595	6.0
Mitsubishi Electric Corporation	1,026	3.8
Meiji Yasuda Life Insurance Company	500	1.9
Tokyo Energy & Systems Inc.	461	1.7
DFA INTL SMALL CAP VALUE PORTFOLIO	412	1.5

Note: The shareholder equity ratio was calculated after deducting treasury shares (2,332,638 shares).

### Distribution of Shares by Type of Shareholder

(As of March 31, 2022)



### Directors and Corporate Auditors

(As of June 29, 2022)

<b>Representative Director/President &amp; CEO</b>	Minoru Kambara
<b>Director Senior Counselor</b>	Toshio Satomi
<b>Director, Executive Managing Officer</b>	Masaki Okawara
<b>Director, Executive Managing Officer</b>	Shingo Nishinami
<b>Director, Managing Officer</b>	Tetsuzoh Shimada
<b>Outside Director</b>	Sunao Nakamura
<b>Director, Audit &amp; Supervisory Committee Member (Standing)</b>	Takashi Sudo
<b>Outside Director, Audit &amp; Supervisory Committee Member</b>	Yutaka Koide
<b>Outside Director, Audit &amp; Supervisory Committee Member</b>	Seiko Fukuzaki